625 Robert Street North, Saint Paul, MN 55155-2538 www.mda.state.mn.us

Rural Finance Authority | 651-201-6316, MDA.BFTC@state.mn.us

### **APPLICATION INSTRUCTIONS**

# 2025 Minnesota Beginning Farmer Tax Credit Beginning Farmer Certification

### **APPLICATION DEADLINES**

- JULY 17 for leases
- NOVEMBER 1 for sales and tuition reimbursement

#### NOTE

 Funding is limited. Tax credits will be awarded on a first-come, first-served basis regardless of deadlines.

#### **Definitions**

Beginning Farmer is someone who has entered into farming in the last 10 years. We generally determine the number of years by how many years they claimed farm income (Schedule F) on federal tax returns. Years filing as a minor or dependent (ex. 4-H or FFA project) do not count.

Emerging Farmers include farmers or aspiring farmers who are young (35 and younger), women, veterans, persons with disabilities, American Indian or Alaskan Natives, members of a community of color, lesbian, gay, bisexual, transgender, queer, intersex, or asexual (LGBTQIA+), urban (reside in cities with a population over 5,000), and any other emerging farmers as determined by the commissioner.

### **Program Eligibility**

### The beginning farmer must:

- Be a resident of Minnesota
- Have entered farming in the last 10 years. If the current year is the 10th year, the beginning farmer still qualifies for this program.
- Be an individual (sales and leases made to business entities are not eligible)
- Provide the majority of labor and management on the farm
- Have a net worth less than \$1,013,000 in 2024. This includes all assets and debt of you, your spouse, and dependents (property, savings, investment and retirement accounts, etc.)
- Have some farming experience (this is does not apply to FBM tuition only credits for beginning farmers)
- Expect that farming will become (if it has not been already) profitable and a significant source of income.
- The land being farmed must be within the borders of the State of Minnesota.
- The transaction taking place must not involve a direct family member by blood or marriage unless it is a land sale. "Direct family" is defined by the IRS section 267(c)(4) and includes parents, in-laws, grandparents, siblings, spouses, children, and grandchildren. Legal Adoption shall be considered in full effect. Transactions between aunts/uncles and nieces/nephews, and cousins are eligible.
- The beginning farmer must be enrolled in or have completed an approved financial business management (FBM) program within ten years of their first year of farming: List of Approved FBM Programs
  - → Beginning farmers are eligible for a nonrefundable MN income tax credit equal to their tuition paid up to a maximum of \$1,500. The credit is available for up to three years.
  - → If the beginning farmer has already completed 30 credits of FBM courses (or the equivalent hours in another approved FBM program), they do not need to register for additional courses to be eligible for the tax credit.
  - → Beginning farmers may request to waive the FBM program requirement if they have a 4-year agricultural degree or reasonable work experience in agricultural finance.

### **Application Instructions**

Please complete all sections of this application, unless otherwise noted. Sign and date the application and submit it using the email or address on page 4. You must also submit a signed copy of your lease or sale documents and FBM tuition receipt. Your asset owner(s) will also need to submit an application to receive their tax credit.

An online application is also available at www.mda.state.mn.us/bftc

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Rural Finance Authority Phone: 651-201-6316

# **APPLICATION**

# 2025 Minnesota Beginning Farmer Tax Credit

The data on this form will be used to certify your status as a beginning farmer as defined by Minnesota Statute 41B.0391 subdivision 1. You are not legally required to provide all of the information on this form, but the Department of Agriculture will only certify beginning farmers who provide all of the requested information. The information provided on this form will be shared with the Minnesota Department of Revenue to validate your tax credit.

## **B** Farming Experience Cont'd (REQUIRED)

Education/Training: List schools, workshops, and course attended (include farm financial training)

School/Organization	Course Name or Degree Major Ex. "Farm Business Management Essentials" or "Animal Science"	Degree or Length of Program Ex. "3 years" or "Associate's Degree"	Date

Describe the type of farming operation you will be running.

### **C** Farm Profitability (REQUIRED)

**Provide a Cash Flow:** Provide an estimated cash flow for the current year. Use the additional columns or attach a separate sheet if you need more years to show a positive net profit.

**Note: Do not** send us your balance sheet or financial report (ex. Finpack)

Estimated Cash Flows	2025 (Required)	2026 (Optional)	2027 (Optional)
Farming Income	\$	\$	\$
Farming Expenses	\$	\$	\$
Net	\$	\$	\$

### **D** Farm Business Management (REQUIRED)

Please select one of the following for your Farm Business Management (FBM) program requirement:

I am applying for a FBM tuition reimbursement tax credit.

I have already been reimbursed for 3 years of FBM tuition and no longer qualify for the tax credit.

I am requesting a waiver because 1) I have already completed a 30-credit or equivalent approved FBM program, or 2) I have a four year degree in agriculture or work experience in ag finance. (*Provide information/rationale in Section B above.*)

If you are applying for the tuition reimbursement tax credit, you must provide the information below. If you do not know the out of pocket cost, you can write "TBD" for Cost of Courses, and send your receipt by December 1.

Name of Course(s):

Date: Out of Pocket Cost of Courses: \$

School Name: Instructor's Name:

Instructor's Email Address:

### **E** Agricultural Assets Information (Required if applying with asset owner, skip for FBM only)

List the names of **all** your asset owners (landlords, sellers) here.

Note: Please submit one beginning farmer application each year. Do not submit multiple for each asset owner you work with.

# of Acres	Rent/Sale	Owner Name (if multiple)	
" OT A COLCES	Price	Owner Name (ij marapie)	
	chasing/leasing: (comple	te applicable fields)	
County		Asset Description (Ex. 20 Beef Cattle, 1941 Mpls-Moline GT)	
	# of Acres  LES, LIVESTOCK al Asset you are pure	LES, LIVESTOCK al Asset you are purchasing/leasing: (comple	# of Acres Price Owner Name (if multiple)  LES, LIVESTOCK al Asset you are purchasing/leasing: (complete applicable fields)  Asset Description

#### **Application Submission**

EMAIL (preferred): Mda.bftc@state.mn.us

MAIL: Rural Finance Authority 625 Robert Street N.

St. Paul, MN 55155

DEADLINES: Applications are due on **July 17 for leases** and **November 1 for sales and tuition reimbursement.** Funding is limited, and applications will be approved on a first-come, first-served basis regardless of deadlines.

NOTE: If you are a beginning farmer submitting a **tuition-only application**, you do not need to submit an asset owner application, lease or sale documents.

FOR QUESTIONS: Read our FAQ online, or contact:

Jenny Heck, 651-201-6316

Mda.bftc@state.mn.us

NOTE: You and/or your asset owner must submit the following documents to complete your application. **Funding is limited** and will be awarded on a first-come, first-served basis (regardless of deadlines) to those who have submitted a **complete application**.

- 1. Beginning Farmer application
- 2. Asset owner application
- 3. Lease or sale documents for all assets. Sale documents include:
  - Settlement statement from your closing or notarized contract for deed. This can be sent later when it is available if you provide a signed purchase agreement.
  - Appraisal for any non-farm assets that are part of a farmland sale (ex. residential home). These will be subtracted from the sale price when calculating your tax credit.
  - Bill of sale or receipt for equipment or livestock sales.